



***N. L. Dalmia***

***Institute of Management Studies and Research***

*(A School of Excellence of N. L. Dalmia Education Society)*

**MANDATORY DISCLOSURE  
2009-10**

## **MANDATORY DISCLOSURE**

Format as per AICTE letter 21<sup>st</sup> Feb 2006 (7) (b)

- I. Name of the Institution
- II. Name & Address of the Director
- III. Governance
- IV. Programs
- V. Faculty
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## **I. Name of the Institution**

N. L. Dalmia Institute of Management Studies and Research  
Srishti, Sector I, Mira road (E),  
Mumbai - 401 104.  
Maharashtra.

## **II. Name & Address of the Director**

Prof. P L Arya  
B.E, IIM - A

Residence: B - 51, Swastik,  
Sector III, Srishti,  
Miraroad (E), Mumbai - 401104  
Maharashtra

## **III. Governance**

- **Members of the Board and their brief background**

Shri Shivkumar Dalmia  
Member  
Industrialist

Shri Surendra Kumar Dalmia  
Member  
Industrialist

Shri Ashok Kumar Dalmia  
Member  
Industrialist

Shri Shailesh Dalmia  
Member  
Industrialist

Shri Hrishikesh A. Mafatlal  
Member  
Industrialist

Prof. A K Jain  
Member  
Academician

Prof. Dr. Thomas Mathew  
Nominee - AICTE  
Ex-officio

Prof. S K Mahajan  
Nominee - DTE  
Ex-officio

Prof. P L Arya  
Member - Secretary  
Academician

- **Members of Academic Advisory Body**

**INTERNAL**

Prof. P L Arya  
Director

Prof. A N Khedkar  
Dean - Academics  
Head - Marketing

Prof R Subramanian  
Professor of Marketing

Prof. N Bhatia  
Head - Finance

Prof. N Rajan  
Head - HR

**EXTERNAL**

Mr. Kiran Umrootkar  
President  
Shrenuj & Co.

Mr. Suresh Mhatre  
Principal Consultant  
TCS

Prof. S P Agarwal  
Management Consultant and Educator  
Ex- Director - A F Fergusson

Prof. D B Modak  
MD - Spectrum Business Solutions Pvt. Ltd.

Prof. Abhinandan K Jain  
Professor of Marketing  
IIM - A

Mr. G V Nageshwara Rao

- **Frequency of Board Meetings and Academic Advisory Body**

- ✓ The Board of Governors meets twice in a year
- ✓ The Academic Advisory Council meets once in a year

- **Organisational Chart and Processes**

Organisational Chart

Board of Governors > Director > Dean > Faculty / Non-Teaching Staff

Processes

- Academic (Director > Dean Academics > Faculty)
  - Lectures
  - Examinations
  - Seminars
  - Workshops
- Administration (Director > Chairperson of respective processes)
  - Admissions
  - Placements
  - Maintenance
  - Hostels
  - Others

Decision with regards to all the above functions is taken in monthly review meetings. Major decision relating to infrastructure and capital investment is taken in board meeting.

- **Nature and Extent of involvement of faculty and students in academic affairs/improvements.**

Regular feedback and suggestions are taken in structured format from students, in matters of inviting of guest faculties enhancing the library resources and other issues.

#### IV. Programs

Name of Programme	Masters' in Management Studies (MMS) (Approved by AICTE & affiliated to University of Mumbai)
Number of Seats	120
Duration	Two Year Full Time
Cut Off mark for admission for the last two years	2007-08 - 146 out of 240 2008-09 - 146 out of 240
Fee	As sanctioned by Shikshan Shulka Samiti :  Fees: Rs. 1,07,000/- plus charges on actual basis towards reimbursement of University share of fees, PG registration, Enrollment Fee, Exam Fees, Books, Study Material and Caution Deposit etc.
Placement Facilities	Provided to all students

Name of Programme	Post Graduate Diploma in Business Management (PGDBM) (Approved by AICTE)
Number of Seats	120
Duration	Two Year Full Time
Cut Off mark for admission for the last two years	2006-07 - 75 out of 100 2007-08 - 71 out of 100
Fee	As sanctioned by Shikshan Shulka Samiti :  Fees: Rs. 90,950/- plus charges on actual basis towards reimbursement of laptop cost, Blazer, Study Material, Books, Seminar Expenses and Exam fees etc.
Placement Facilities	Provided to all students

Name of Programme	Masters in Marketing Management Masters in Financial Management Masters in Human Resource Management & Development (Approved by AICTE and affiliated to University of Mumbai)
Number of Seats	MMM - 90 / MFM - 90 and MHRDM - 60 ---- Total = 240
Duration	Three Year Part Time
Eligibility	Graduates with minimum 2 years experience.
Fee	Fees for academic year 2006-07 is as under:  Fees: Rs. 26,750/- plus PG registration charges, University share of fees, Study Material and books on actual basis.
Placement Facilities	Program is for working executive

## **Campus Placement - Salary Details - COMMON TO BOTH MMS AND PGDBM**

Year 2007-08

100% Placement

Maximum Salary: Rs. 7.80 Lac pa

Average Salary: Rs. 4 Lac pa

Minimum Salary: Rs. 3.0 Lac pa

Year 2008-09

Still On

Maximum Salary: Rs. 8.00 Lac pa

Average Salary: Rs. 4.75 Lac pa

Minimum Salary: Rs. 3.5 Lac pa

### **V. Faculty**

- **Number of Faculty Members**
  - Permanent - 30
  - Visiting - 49
  - Adjunct - 00
  - Guest Faculty - 31

- **Profile of Each faculty Member.**

1. Prof P L Arya
2. Prof A N Khedkar
3. Prof. R Subramanian
4. Dr. Gulab Mohite
5. Prof. N Bhatia
6. Prof. Anil Gor
7. Prof. K. K. Choudhary
8. Prof. A K Sinha
9. Prof. Jyotsna Arya
10. Prof. Dipesh Maitra
11. Dr. Sheetal Ajmera
12. Prof. V. Date
13. Prof. Seema Saini
14. Prof. N Rajan
15. Prof. R J Dias
16. Prof. Shravan Rungta
17. Prof. Sonal Sahay
18. Prof. Ronie D'Costa
19. Prof. Apurva Jeswani
20. Prof. Ameet Dubey
21. Prof. Maneesh Gupta
22. Prof. Pooja Shah
23. Prof. Devyani M
24. Prof. Pradeep Pai
25. Prof. Hiren Shah
26. Prof. Jambekar
27. Prof. Shalini Suraj
28. Prof. Sheetal Mukhi
29. Prof. Esha Prabhakar
30. Prof. Archana Sawant

- **Number of faculty employed and left during the last two years.**

	Year 2008-09	Year 2007-08
Faculty Joined	5	5
Faculty Left	5	3

- **Profile of Director/Principal with qualification, total experience, age and duration of employment at the institute concerned.**

Name: Prof. P L Arya  
 Qualification: B. E, PGDM (IIM - A)

Total Experience: 34 Years  
 Age: 60 years  
 Joining Date: 01/08/1998

- Whether student assessment of faculty is in force

Yes, Student feedback is taken in a structured format.

## VI. Fee

- Details of fee, as approved by State Fee Committee, for the Institution.

Name of Programme	Masters' in Management Studies (MMS) (Approved by AICTE & affiliated to University of Mumbai)
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Duration	Two Year Full Time
Cut Off mark for admission for the last two years	2007-08 - 146 out of 240 2008-09 - 146 out of 240
Fee	As sanctioned by Shikshan Shulka Samiti :  Fees: Rs. 1,07,000/- plus charges on actual basis towards reimbursement of University share of fees, PG registration, Enrollment Fee, Exam Fees, Books, Study Material and Caution Deposit etc.
Placement Facilities	Provided to all students

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Number of Seats	MMM - 90 / MFM - 90 and MHRDM - 60 ---- Total = 240
Duration	Three Year Part Time
Eligibility	Graduates with minimum 2 years experience.
Fee	Fees for academic year is as under: Fees: Rs. 26,750/- plus PG registration charges, University share of fees, Study Material and books on actual basis.
Placement Facilities	Program is for working executive

- **Time schedule for payment of fee for the PGDBM program**

Uploaded on the website along with the merit list.

- **For MMS Program**

As per DTE, Maharashtra, Brochure

- **Fee waiver granted with amount and name of students**

Complete fee waiver granted to:

1. Mr. Atul Khedkar
2. Mr. Bhavesh Dalmia
3. Mr. Ankush Agarwal
4. Mr. Gaurav Agarwal
5. Mr. Gor Pratik
6. Mr. Vishnupriya Maheshwari
7. Mr. S Agarwal
8. Mr. Abhishek Ghosh
9. Mr. Rawat
10. Ms. Haritha Subramaniam

- **Number of scholarships offered by the institute with the name of students, duration and amount**

- i. Gold Medal + Rs. 5000/- cash given to PGDBM 2003-05 batch topper
- ii. Total cash prize given during intra-institute festival "Aakarshan 2005" (Rs. 35000/-)

- **Criteria for fee waivers/scholarships.**

Fee Waiver

- i. Sons and daughters of teaching/non-teaching staff and educational society
- ii. Students from economically weak background having first class academic records

Scholarship

- i. Based on academic performance.

## VII. Admission

- Number of Seats sanctioned with the year of approval.

MMS - 120 Seats (Year of Sanction - 2001-03)

PGDBM - 120 Seats (Year of Sanction - 2006-07)

- Number of Students admitted under various categories each year in the last two years.

For MMS

Categories	2007-08	2008-09
Home University / CAP	41*	41
State Level Quota	09	09
OMS Quota	09	09
Minority	61	61
MQ	-	-
J & K	-	1
<b>TOTAL</b>	<b>120</b>	<b>121</b>

\*One Student admitted through CAP in 2007-08 left the course in between and the seat could not be filled. Hence currently 119 students are enrolled for the academic year 2007-08 (Batch 2007-09)

**For PGDBM 2007-08 and 2008-09 (Total Seats: 121)**

All 121 students admitted on merit basis.

- Number of applications received during the last two years.

MMS - Admission held through CAP of DTE

**PGDBM - Applications received**

- 2008-10 - 3013
- 2009-11 - 3300

## VIII. Admission Procedure

- Mention the admission test being followed, name and address of the test agency and its URL (website)
  - i. CAT (IIMs)
  - ii. ATMA
  - iii. MAT
  - iv. JMET
  - v. XAT
  - vi. MH-CET (MBA/MMS)
- Number of seats allotted to different test qualified candidates CAT, MAT, XAT, JMET, ATMA, CET, JEE (state conducted tests/University tests)

No such bifurcation is done.

- **Calendar**

Academic Calendar 2009-10 - PGDBM would be listed soon on the website

\* For MMS please refer to the DTE brochure.

**IX. Criteria and Weight ages for admission (PGDBM Program)**

Selection Criteria

Particulars	Weightage
CET/CAT/MAT/ATMA/XAT/JMET (Written test score only)	30%
PAR : SSC	5%
HSC	5%
Graduation	5%
Work Experience	5%
Extra curricular achievements	5%
<b>SUB Total</b>	<b>55%</b>
Other Parameters	
PI	25%
GD with a group of 8 -10 students	15%
Essay Writing (for written communication ability)	5%
	<b>45%</b>
<b>Grand Total</b>	<b>100%</b>

- Rationalization of various written test score is done.

**X. Application form**

- Downloadable from website in pdf format ([www.nldalmiamgmt.org](http://www.nldalmiamgmt.org))

- Available at the institute in person.

**XI. List of applicants**  
Submitted to DTE.

**XII. Criteria for GD / PI**

- **Norms adopted for calling the candidates for GD and PI**  
All applicants are called for GD and PI (Group Discussion and Personal Interviews). The dates are given to them in advance.
- **Attributes for evaluation in GD/Interview**  
The following parameters are considered:
  1. Communication Skills
  2. Team Skills
  3. Listening Skills
  4. Attitude
  5. Body Language
  6. Subject Knowledge
  7. General Knowledge

**XIII. Results**

Displayed on the institute notice board and website.